

**BUSINESS: AN INTEGRATED PERSPECTIVE**

# Regions: MEAC



## **Panalpina builds mega-facility in Dubai**

Panalpina completed construction of its new 40,000 m<sup>2</sup> facility next to the Dubai World Central Airport, enabling the company to grow its logistics and freight forwarding business in the MEAC region. At three times the size of the former warehouse, the facility was built specifically around the requirements of Panalpina's customers, offering modern, temperature-controlled infrastructure. The center will allow Panalpina to carry out its Logistics Manufacturing Services (LMS) for the telecommunications sector, and diagnostics and repair work for the consumer electronic industry, in one location.

**Dubai Logistics Center**  
Three areas dedicated to LMS



## BUSINESS: AN INTEGRATED PERSPECTIVE

## Products: Air Freight



6 continents



### Urgent pharmaceutical shipment for Brazil

In February 2016, Panalpina delivered an exceptionally large shipment of pharmaceutical products from Frankfurt to Brazil within less than a week's notice. The cargo, consisting of 187 pallets of blood-clotting medicine used to treat patients with hemophilia, was the biggest ever pharmaceutical shipment for Panalpina's customer to be delivered to Latin America in one go.

Panalpina's customer account team in Switzerland worked closely with the Panalpina Charter Network team in Luxembourg and local teams in France, Germany and Brazil to manage all phases of transport. The sensitive cargo was kept within the required range of +2 and +8°C using temperature-controlled trucks and a cargo plane with Envirotainer equipment (active temperature-controlled containers for air shipments).

**Luxembourg**  
Loading temperature-sensitive pharmaceutical products



BUSINESS: AN INTEGRATED PERSPECTIVE

# Products: Ocean Freight

## Evolving LCL services

Panalpina continued to expand and improve less than container load (LCL) services to reflect the needs of its customers and markets. Several new services were added in 2016, primarily on the intra-Asia, Asia to Europe, and Asia to North America trade, bringing the total number of services to about 500.

A new service connects Nhava Sheva, India to Basel via Italy. As the only direct service to Switzerland in the market that enters Europe through a southern port, the route reduces the journey from 32 days to 22 days compared to a northern route.

**Hamburg, Germany**  
Container handling at Port of Hamburg



BUSINESS: AN INTEGRATED PERSPECTIVE

# Products: Energy and Project Solutions



## Fast-track delivery

One of Panalpina's oil and gas customers is currently engaged in a 15-year drilling program in the Khazzan-Makarem gas field in Oman. The customer enlisted Baosteel, one of China's biggest steel manufacturers, to supply 62 kilometers of gas pipeline to support the project. Fast-track development meant the customer required longer than usual pipes, so less welding would be needed on site. Over the course of three weeks, 3,600 pipes were shipped from Shanghai to Oman on three vessels and unloaded at the port of Duqm, Oman, where Panalpina oversaw the handling of the pipes on custom-designed equipment and managed transport engineering for the last 400-kilometer stretch.

**Duqm, Oman**  
Loading oversized pipes



## BUSINESS: AN INTEGRATED PERSPECTIVE

# Community



Volunteer

PANALPINA  
on 6 continents

## Annual sustainability event

In September 2016, Panalpina held its second annual global sustainable action event, dedicated to highlighting Panalpina's commitment to environmental stewardship and community engagement around the world.

Panalpina employees engaged in a wide range of activities, including volunteering for local charities, collecting food and clothing for people in need, and participating in cleaning and restoration work in local parks and natural areas. Around the world, over 400 activities were organized by the local Panalpina offices and more than 56,000 CHF was raised for charitable causes. Many offices organized donations to support local community organizations and charities.

### Basel, Switzerland

Bake sale at main train station

